

Leveraging Automation to Enhance PMS Data Integration

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BD Corporate Overview



70,000 +
BD associates worldwide
3 Segments, 9 Business Units



34B +
devices made annually:
RUO, LUO, IVDs, MDs, Pharma Devices
Class I to III implantables MDs



190 +
countries served



Regulated Countries
112 with 59 official languages



\$1B +
annual R&D investment & five global
enterprise R&D centers of excellence



31,000 +
active patents



2,000+
data scientists and software
engineers



~\$1B
pharmacy and lab robotics
business



BD technology critical in many
Nobel Prize
winning discoveries

*“BD is a dynamic global medical
technology leader that touches
billions of patients around the
world.”*

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Industry Challenges in Managing PMS Data

PMS Data Sources

- **Digital tools** are transforming post-market surveillance into a proactive discipline.
- However, companies often use **multiple systems** to track different aspects of product safety & performance.
- This **fragmentation** creates silos, limits visibility, and complicates signal detection.

Industry Challenges

- **Fragmented systems** with large volume and complex data
- **Regulatory pressure** to maintain compliance for traceable, auditable, and timely post-market data.
- Need to balance **cost-efficiency** with the need for robust surveillance capabilities

Strategic Goals

- **Unified Surveillance:** Create a single view of product post-market performance.
- **Automated Observations:** Enable real-time, consistent data capture.
- **Early Signal Detection:** Identify emerging issues faster.
- **Regulatory Alignment:** Meet global post-market surveillance requirements.



Considerations for Data Integration

Stepped Approach?

- You already have **multiple systems** (e.g., complaint and service systems) that capture valuable data.
- You can use **automation tools** (like bots) to bridge gaps between systems.
- You want to **minimize cost and disruption** while still improving data flow and visibility.
- You're aiming for **incremental improvements** and learning before committing.

New Digital Tool?

- Your current systems are **incompatible, outdated, or lack key functionality** (e.g., analytics, traceability).
- You need to meet **complex regulatory requirements** that demand unified, auditable data.
- You're **scaling globally** and need a centralized platform for consistent surveillance across regions.
- You want to leverage AI or machine learning for predictive insights, which may require structured, integrated data.

Hybrid Approach?

- Start with automation and integration of existing systems.
- Use that experience to define requirements for a future-ready platform.
- Transition gradually to a new tool if and when the business case supports it.
- Can AI tools be used to aid current systems?



BD Case Study – Automation to Bridge PMS Systems

- BD uses two major systems for post-market feedback:
 - **Complaint System** – Proactive, customer-initiated reports.
 - **Service System** – Reactive, engineer-recorded service events and spare parts usage.
- Each system tracks different process elements and requires different data inputs.
- Both systems provide valuable post-market data (~35k data points annually for a single product line) and must be monitored together.
- BD **deployed a bot** to transfer structured data from the Service System to the Complaint System.
- The bot helps bridge the gap without a full system overhaul.
- Human oversight is still required, especially for contextual observations.



Outcomes & Benefits

- **Proactive Risk Management:** Enables earlier detection and continuous improvement.
 - Linking the systems utilizing the bot enabled service data to feed into the PMS reviews
- **Holistic Insights:** Combines customer feedback with field service intelligence.
- **Cost Efficiency:** Lower initial cost with bot vs. building a new system.
- **Cost Trade-offs:** Initial savings with bot, but increased resource needs for manual oversight.
- **Data Standardisation/Management:** Systems record different types of data; manual enrichment is needed so can be difficult to make fully automated.
- **Change Management:** Training and workflow adaptation required.
- **Scalability:** Infrastructure and process must support future automation and analytics and roll-out to other business areas



Key Learnings and Considerations

How Can AI Enhance PMS Processes? – Industry/BD Example:

- **Case Creation:** AI helping to translate local-language complaints into globally understandable formats.
- **Customer Communication:** AI used to generate problem summaries from customer interactions.
- **Reportability Decisions:** AI analyses data against vigilance criteria.
- **IMDRF Code Selection:** AI assists in coding for adverse events and trending.
- **Predictive Analytics and Signal Detection:** AI can identify emerging safety signals and trends from large datasets, enabling early intervention before issues escalate.
- **Automating Complaint Handling and Intake:** AI can automatically classify complaints as valid or invalid, flag missing information, and triage them for follow.-up, reducing manual workload and errors.
- **Enhancing Proactive PMS:** AI supports proactive data collection beyond traditional complaint channels, including user interaction data, device usage patterns, and clinical outcomes, including published data.

ありがとう Thank you – Questions?

