





MEXICO: MEDICAL DEVICES REGULATION

Federal Commission for the Protection against Sanitary Risk – COFEPRIS

STAKEHOLDER OPEN FORUM

What is COFEPRIS?





• The Federal Commission for the Protection against Sanitary Risk (COFEPRIS) is a decentralized entity of the Ministry of Health with technical, administrative and operational autonomy.

 It was conceived by law as a macro sanitary regulator compared to other international sanitary agencies which regulate specific industries individually.



What is COFEPRIS?

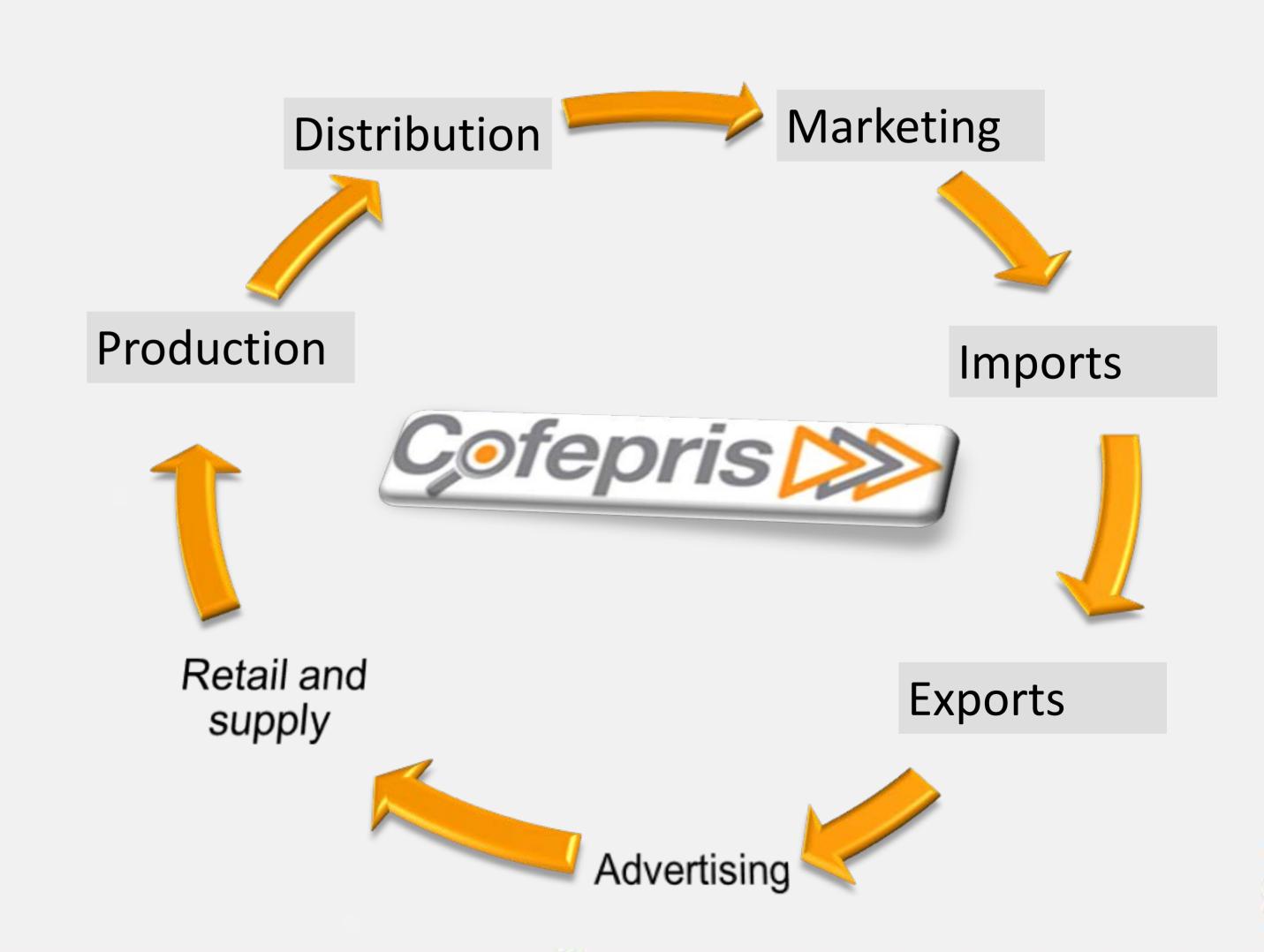




COFEPRIS regulates the following industries and business process.

Regulated Sectors

- 1. Food and Beverages
- 2. Health Supplies
- 3. Health Services
- 4. Cosmetics and beauty products
- 5. Pesticides, Vegetable nutrients and Toxic substances
- 6. Emergencies
- 7. Labor Safety and Health
- 8. Environmental Risks





Value of the products regulated by COFEPRIS

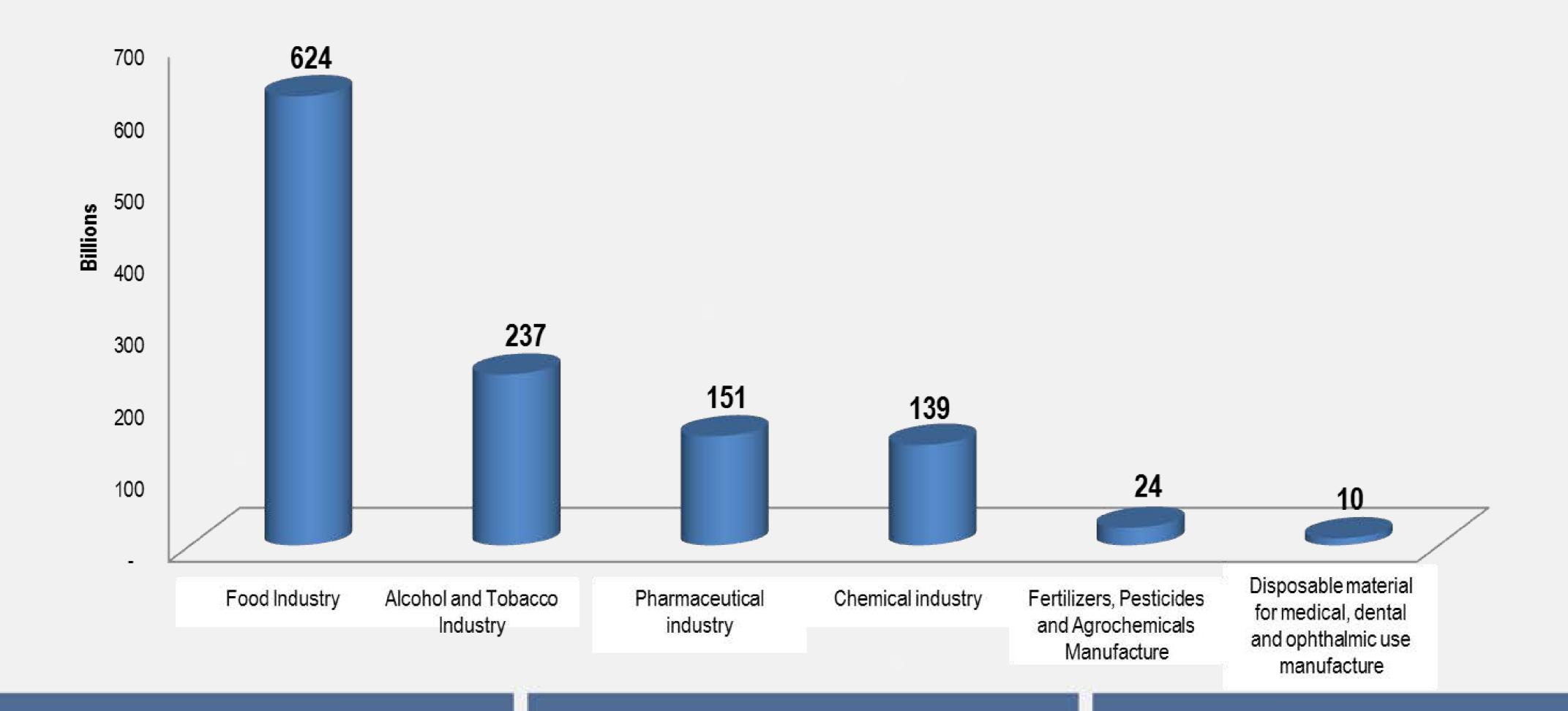




These industries represent 9.8% of Mexican GDP.

Industries Regulated by COFEPRIS

(2009 last available year)



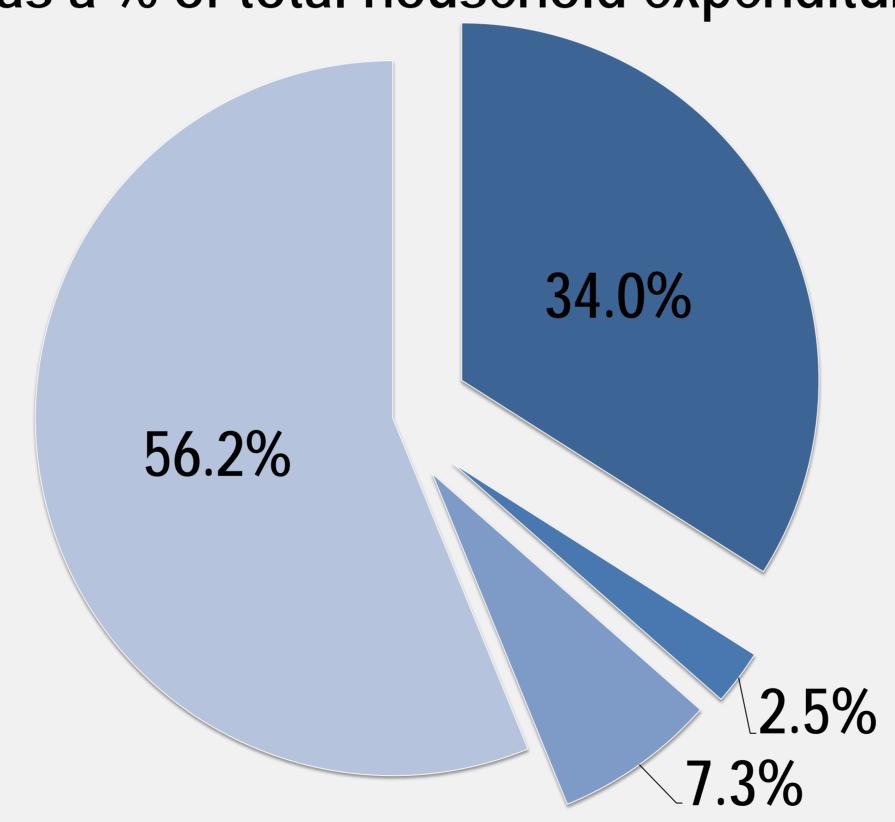






COFEPRIS regulates **44 cents out of every Mexican peso** spent by households in Mexico through 3 categories: Food, beverages; health care; and personal care products.

Household Expenditures per Category (as a % of total household expenditures)*



- Food, beverages and tobacco
- Health care products
- Personal care products
- Others

Source: Encuesta Nacional de Ingresos y Gastos de los Hogares (ENIGH, 2012). INEGI (2013).



^{*} Only current monetary expenditures are considered.

Characteristics of health regulatory policy





- > Its main objective is to improve population access to health products
- ➤ Rests on four fundamental pillars and the pillars are aligned with the 3 priorities of health policy established by the Federal Government.

Government's Health Policy Priorities

- 1.Effective Access
- 2. Service Quality
- 3.Prevention

Pillars of Health Regulatory Policy

Ensuring the safety, quality and eficacy of all drugs.

Offering a reliable and predictable scheme.

Removal of barriers to entry of safe and of high quality products.

Harmonized with best international practices

Global Harmonization Initiatives



















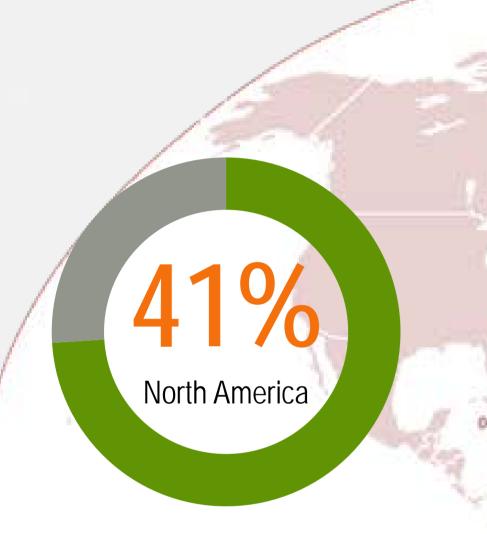


Medical Device Global Industry

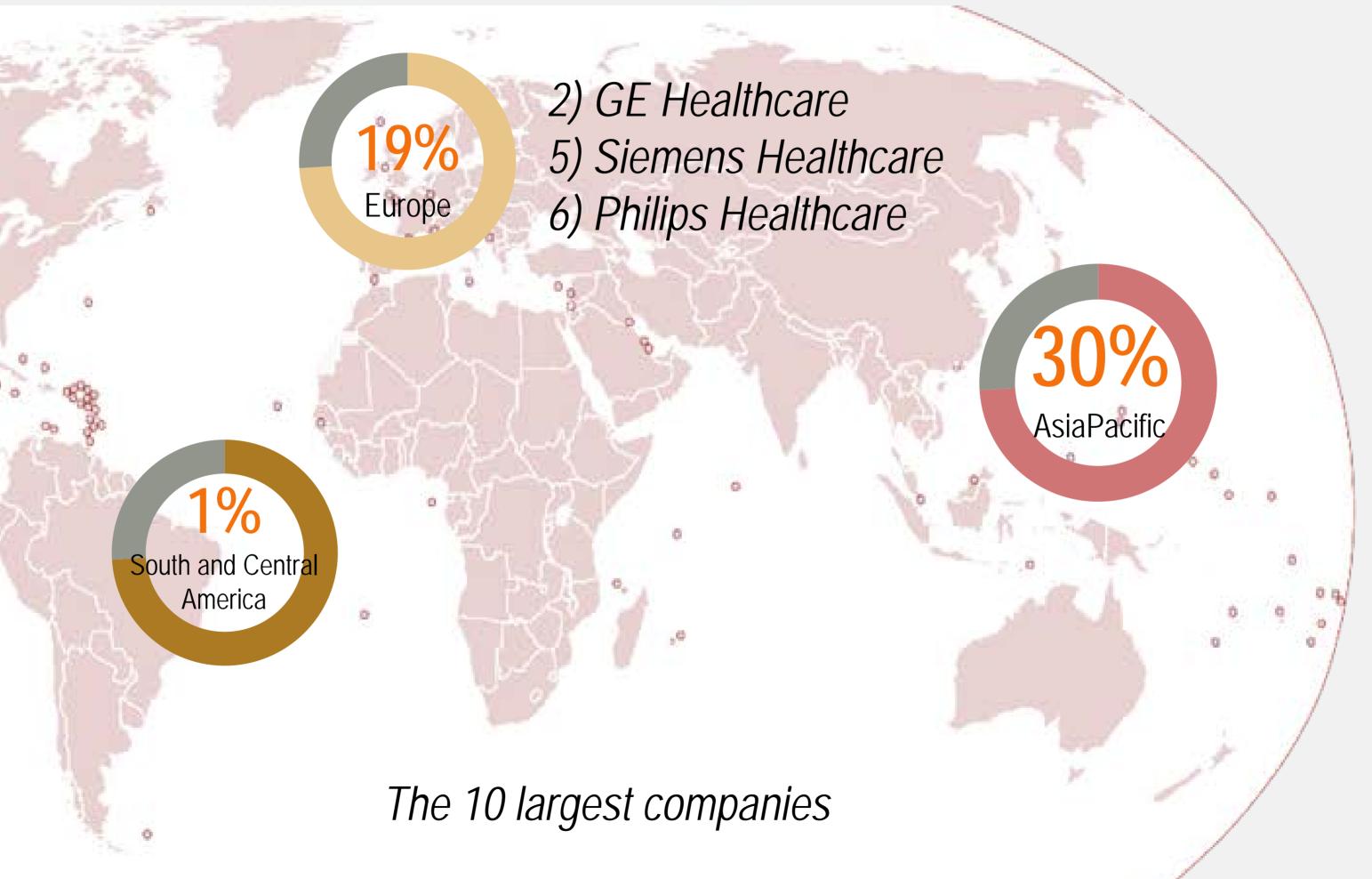




Global production in 2015 663 billion USD



- 1) Johnson & Johnson
- 3) Medtronic
- 4) Baxter International
- 7) Cardinal Health
- 8) Covidien
- 9) Abbott Labs
- 10) Stryker

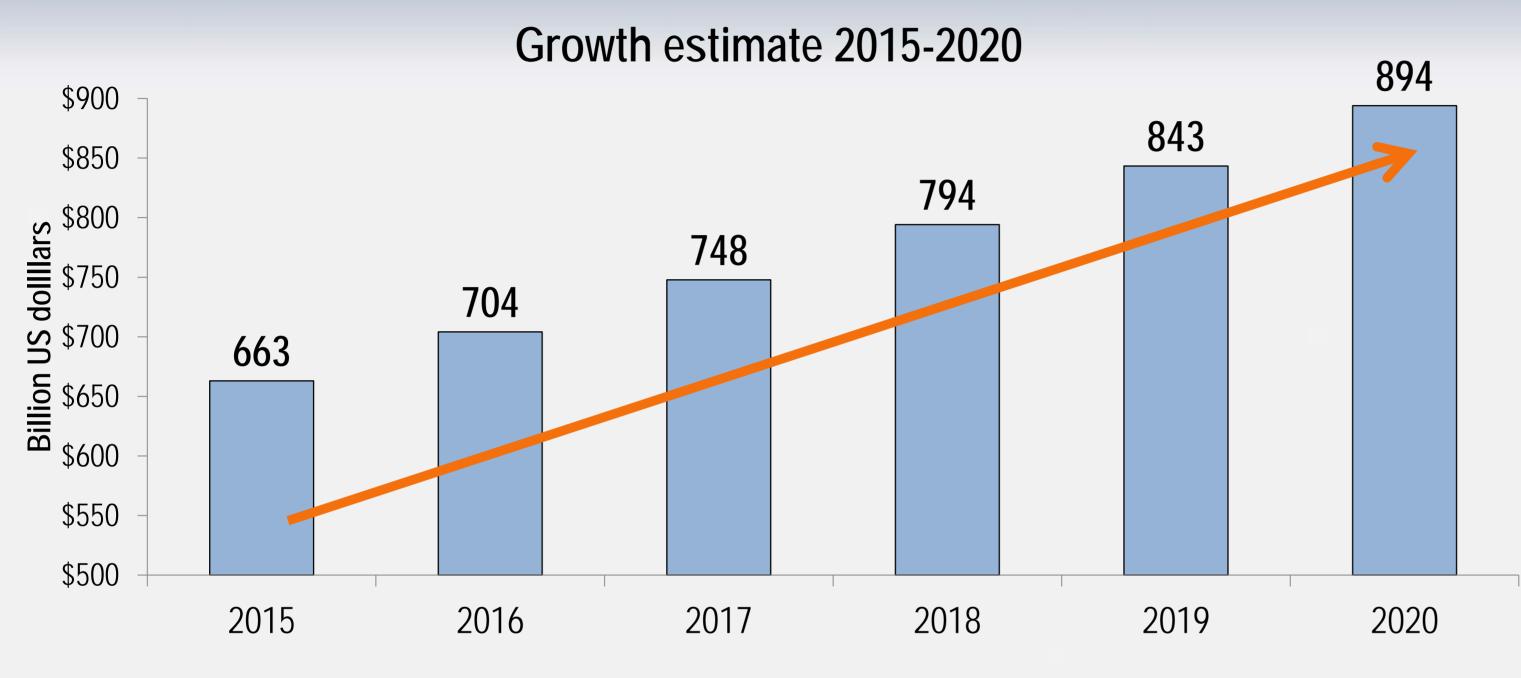




Medical Device Global Production

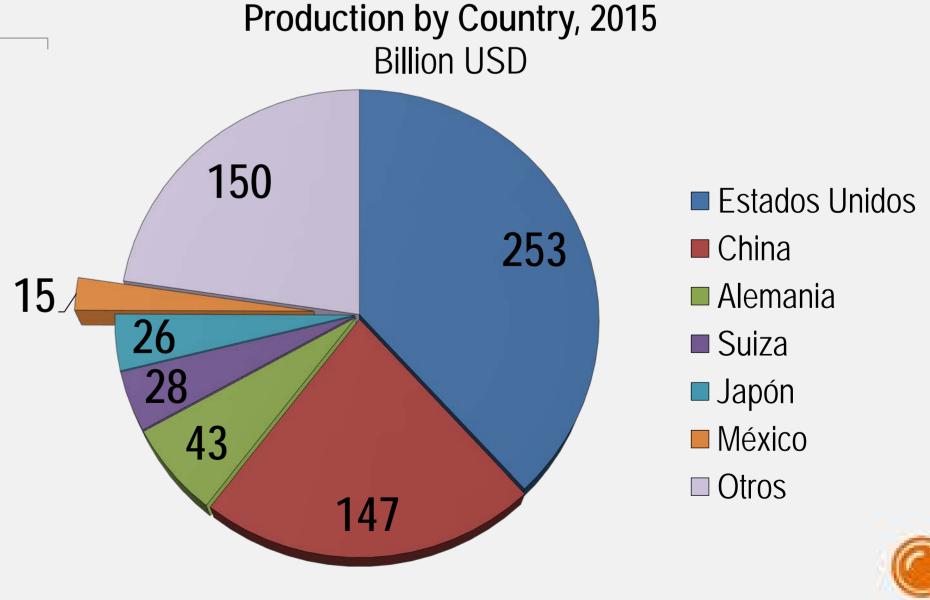






Expected Anual growth: 6.2%



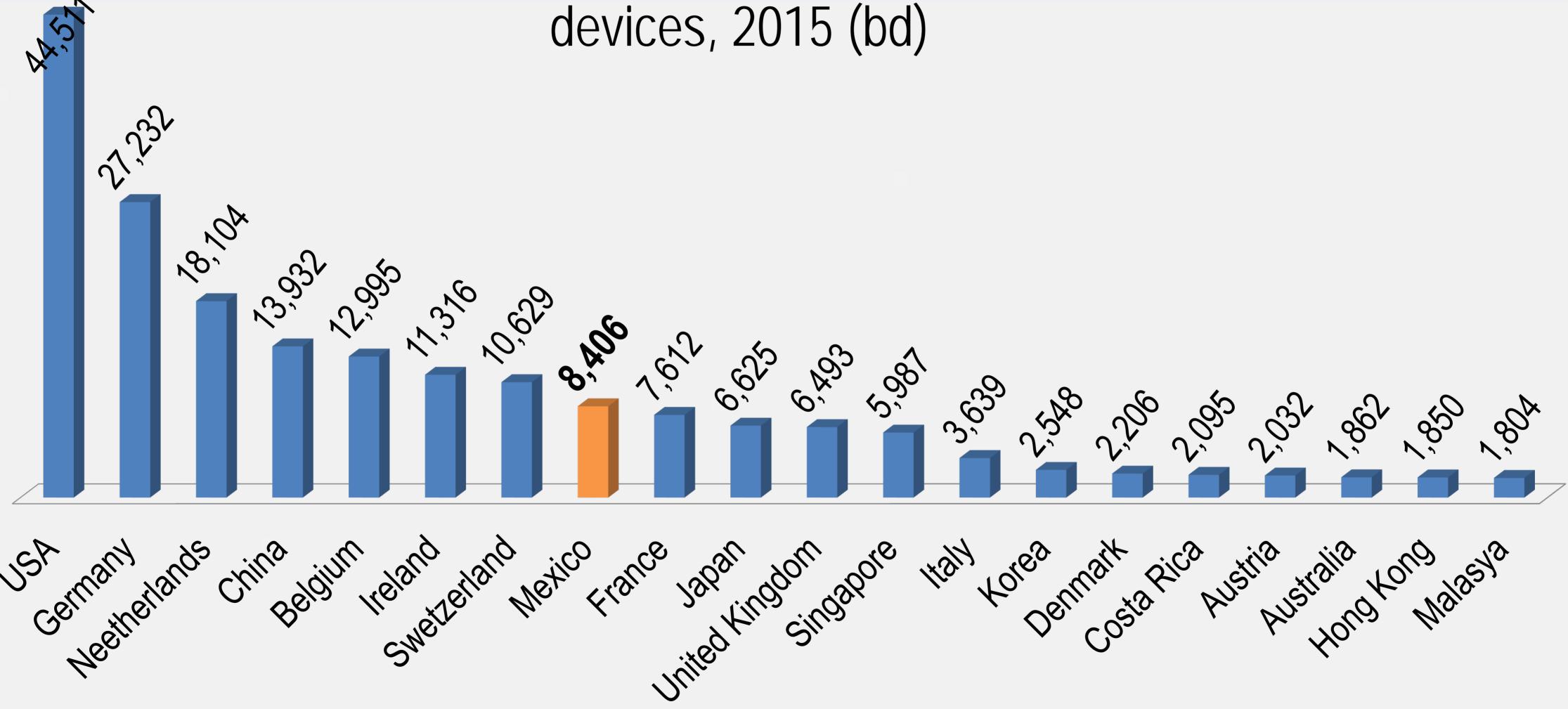


Exports









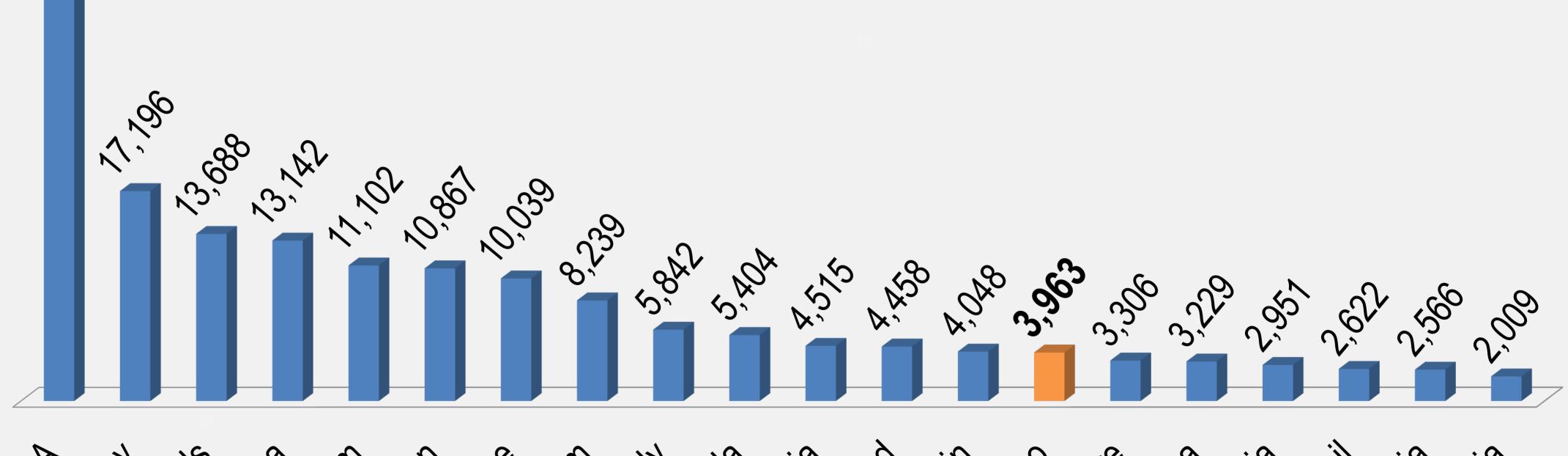
Source: ProMexico











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Medical Devices in Mexico





Total
Production
15,220
million USD

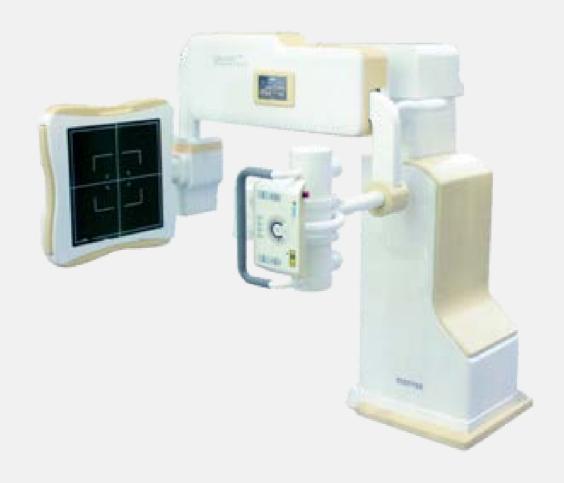
Largest
Producer
in Latin
America

8°
largest
world
exporter

14°
largest
world
importer

156,831
persons
employed in
2015







Medical Devices in Mexico





Main investment clusters in Mexico

Sonora

Bard, Becton Dickinson y Medtronic (EU)

Baja California

Baxter (EU), Greatbatch (EU), Medtronic (EU), Nellcor Puritian Bennett (Irlanda), Össur (Islandia) y Welch Allyn (EU).

Jalisco

Zeyco y PYMPSA (México)

Edo. de México

Braun (Alemania) y Baxter (EU).

Chihuahua

Bard (EU)

México City

Becton Dickinson y Medtronic (EU), Arroba Ingeniería, Internacional farmacéutica, Lides y Vitalmex (México)

Morelo

Equipos Médicos Vizcarra, Industrias Plásticas Médicas y Laboratorios Le Roy (México) 2,393 establishments

3rd

World exporter of tubular needles for suture

4th

World exporter of medical insturments and equipment for dental and veterinary surgery

4th

World exporter of medical furniture for surgery,

4th

World exporter of syringes, catheters and similar instruments

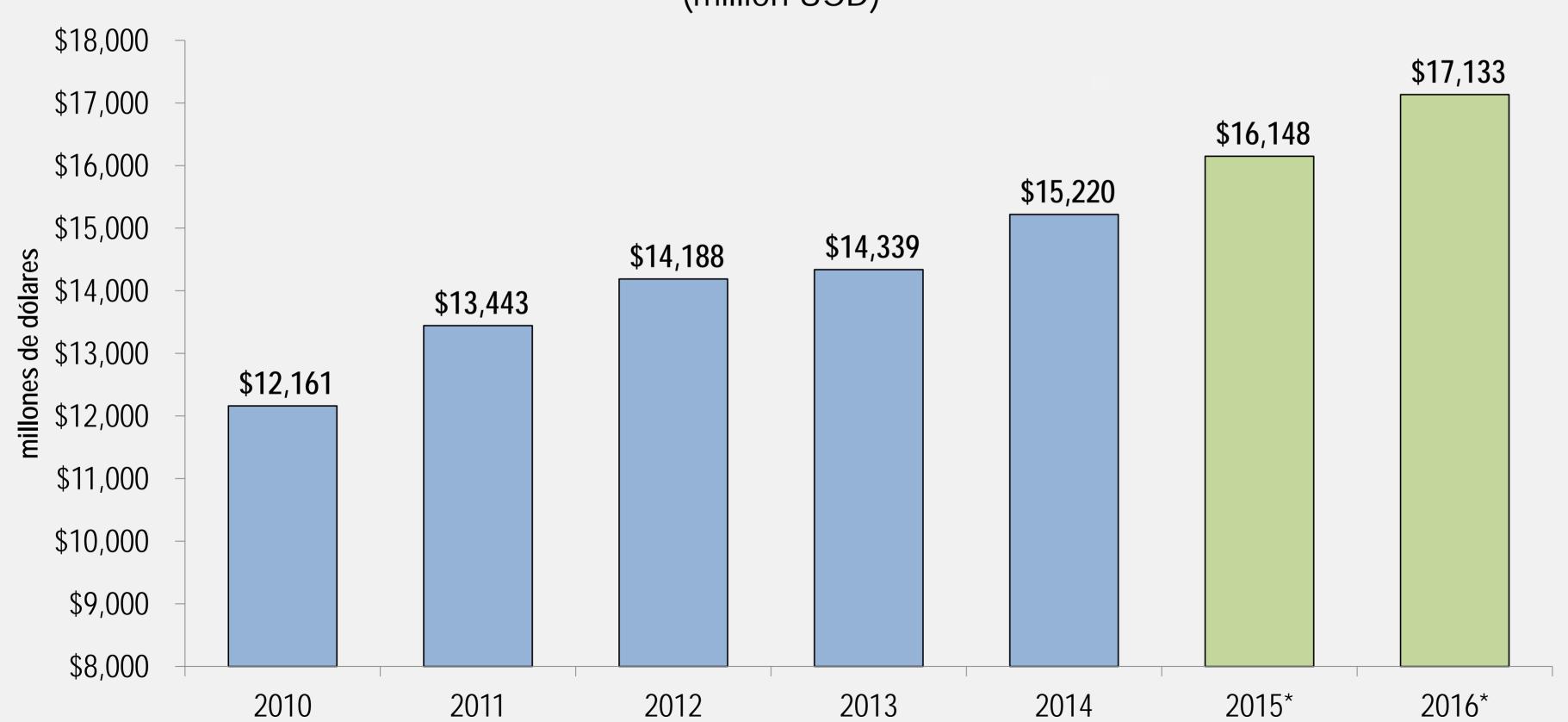


Medical Devices in Mexico









Growth rate 6.1%

México:
Important
supplier of
the United
States



Robust Medical Devices Regulation in Mexico





General Health Act

194, 262: Terms and Definitions

263-268 bis, 295: **Imports**

17 bis: **COFEPRIS competences**

310: Advertising

376: Market Authorization

398-400: Inspections

82: Market Authorization

83: Classification

224-225: Safety measures

United States of Mexico

Health Supplies Bylaw

(RIS)

Pharmacopoeia (FEUM)

Official Resolutions and Norms

MD Supplement: it defines and establishes the specifications and methods of analysis for its verification to guarantee the quality and optimal functioning.

NOM-241-SSA1-2012: GMP.

NOM-137-SSA1-2008: Labelling.

NOM-240-SSA1-2012: Technovigilance.

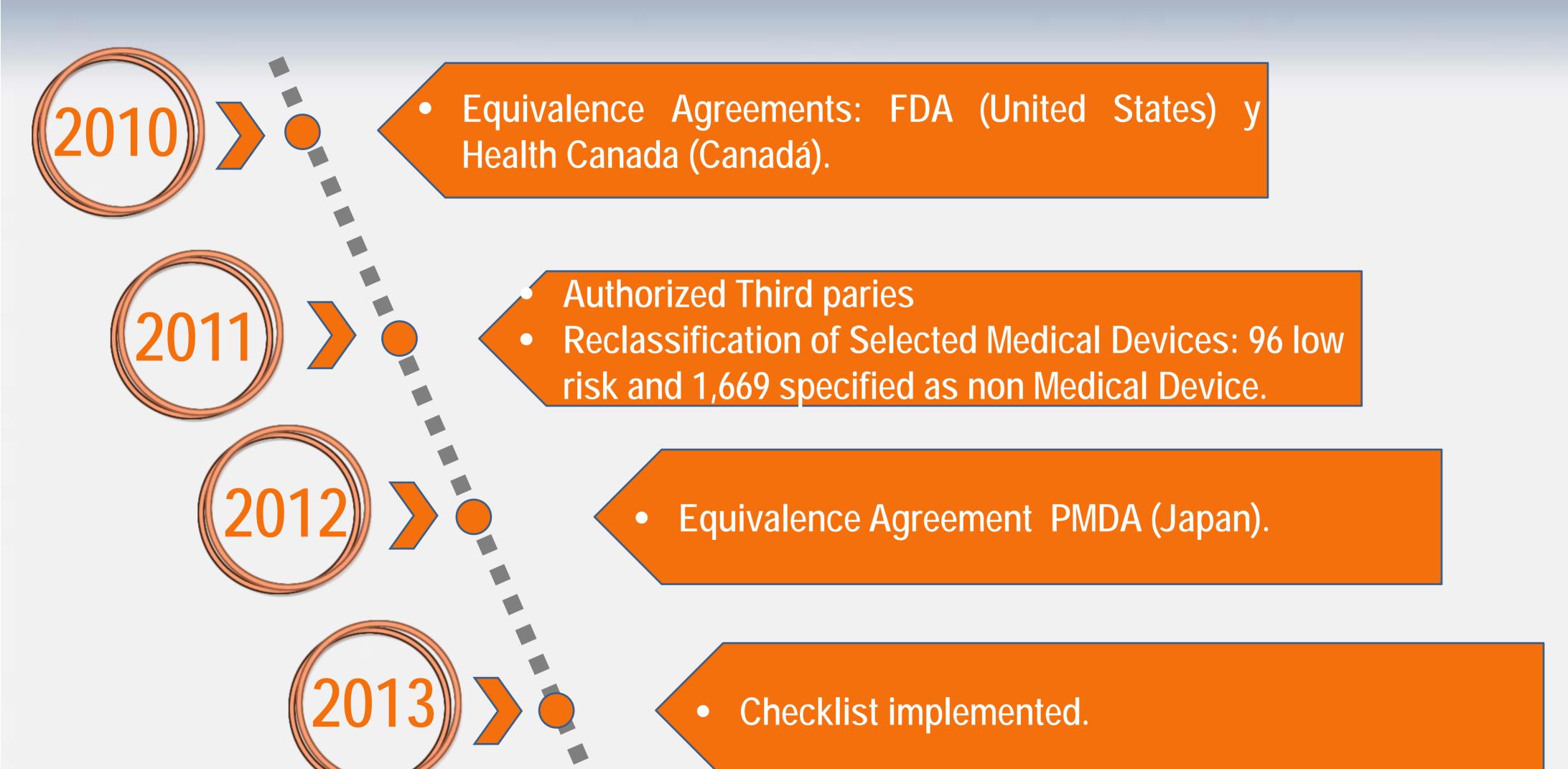
*GHTF and IMDRF foundations and principles



Regulatory actions in Medical Devices in Mexico





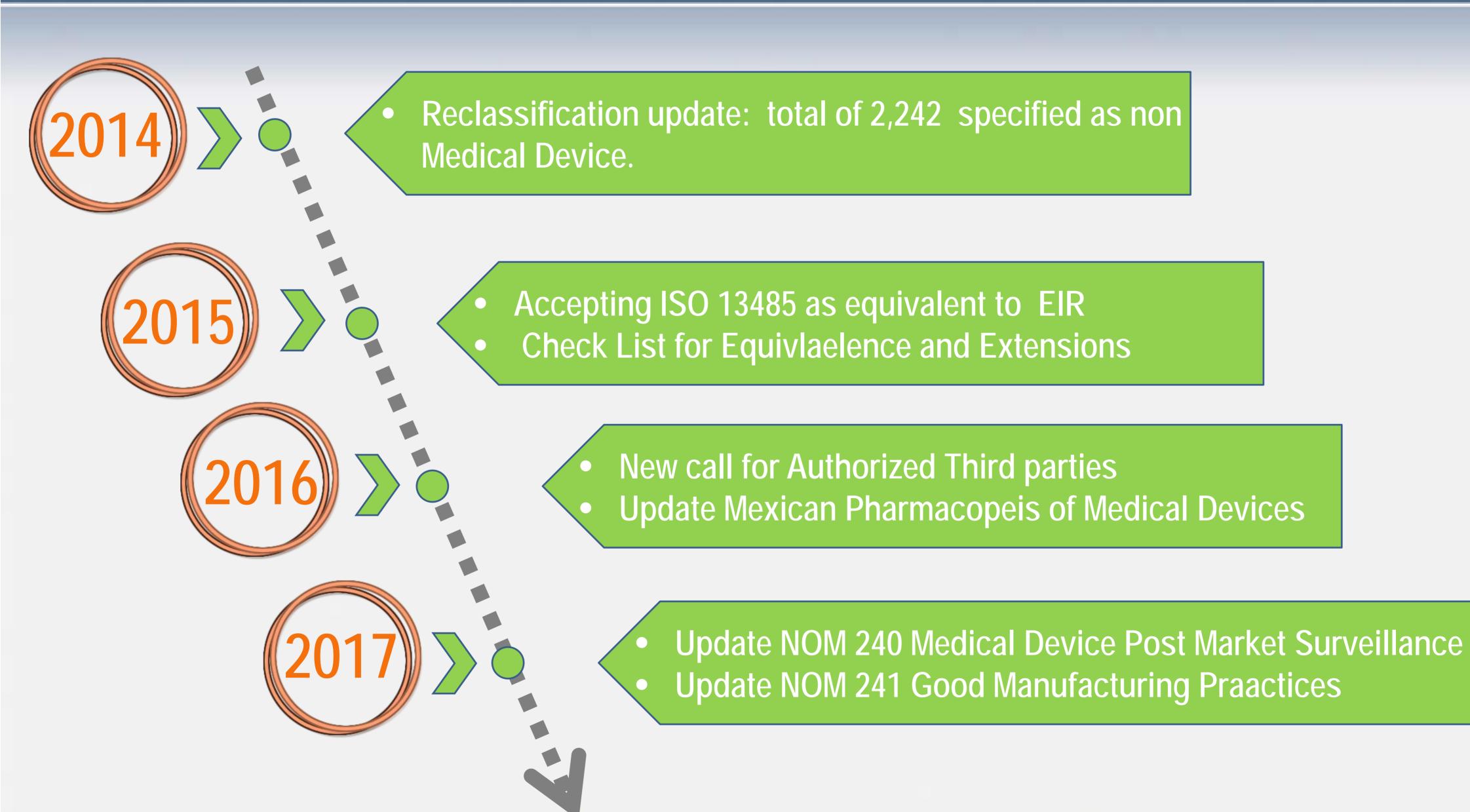




Regulatory actions in Medical Devices in Mexico









TRADE NEGOTIATIONS









Medical Devices Annex



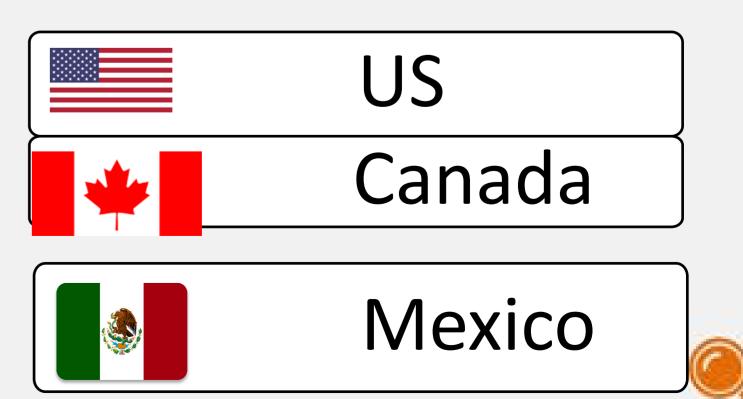


Pharmaceutical Annex





- Pharmaceutical Annex
- Medical Devices Annex



CONCLUSION

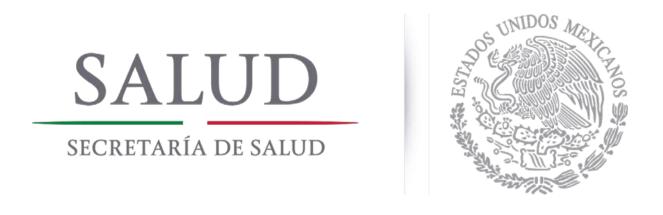




- Mexico is the largest exporter of medical devices in Latin America, with a production equivalent to 15 billion dollars.
- Mexico is ranked approximately 8th world exporter and within of the 20 largest world importers.
- The sector generates more than 130 thousand jobs.
- Mexico has robust regulatory structure
- Mexico is strongly committed to advance in international regulatory harmonization









contra Riesgos Sanitarios

Somos COFEPRIS, somos ARN

THANK YOU

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